

STRATEGIC FINANCIAL MODELING TOOL

Measuring Success delivers quantitative performance tools and consulting services to help non-profit managers and boards measure and enhance their organizational behavior. We deliver results by defining successful outcomes with clients at the outset and delivering recommendations that are actionable.

"The model is so user friendly and it saves us a tremendous amount of time in our planning process. Instead of our controller spending hours pulling together information for our board meetings, we can just click a button."

- Board Chair Ramaz School, NY

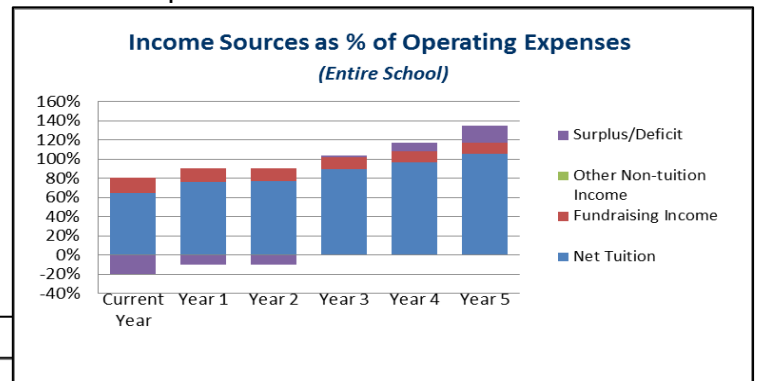
The **Strategic Financial Modeling Tool (SFMT)**, developed in partnership by PEJE and Measuring Success, has helped over 100 Jewish and Independent schools achieve financial sustainability. The SFMT is an interactive, versatile software program that allows a school to plan for its financial future in the most effective and efficient way. The tool allows school leaders to address trade-offs such as:

- Tuition fees
- Enrollment
- Financial aid awards
- Expenditures
- Fundraising

Benefits of the Tool:

- Receive automatic feedback based on benchmark data from both Jewish Day and Independent Schools
- Gain insight through detailed budget information for each school division
- Experiment with multiple scenarios based on evolving enrollment, tuition, and financial aid needs
- Easily communicate operational and strategic goals for board or donor presentations with preformatted charts and tables.

Packages range from \$5,000-\$15,000 depending on repeated use and the level of service necessary



5. Coverage Ratio* (Proxy for Sustainability)						
b. Benchmark Data	JDS 25th Percentile	JDS 50th Percentile	JDS 75th Percentile	Independent school		
Coverage Ratio (Peer Yardstick report slide 112)	48%	67%	76%	85%		
c. Outputs						
	Current Year	Year 1	Year 2	Year 3	Year 4	Year 5
Net Tuition	\$731,083	\$904,181	\$961,882	\$1,136,999	\$1,261,127	\$1,424,322
Operating Expenses	\$1,123,585	\$1,185,973	\$1,243,121	\$1,270,874	\$1,306,704	\$1,344,260
Coverage ratio (Refer to Peer Yardstick report slide 112)	65%	76%	77%	89%	97%	106%

For more information contact us at admissiontracker@yardsticksuite.org or call 202.684.7024